# S&P Global

Ratings

S&P Global Criteria – The Proposed Change, Scope, and Impact

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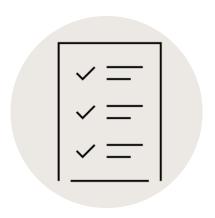
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# Why are we revising our criteria?



# **Criteria Objectives**



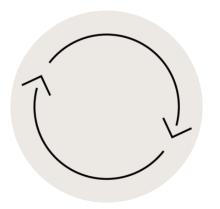
#### Consolidate criteria

by providing a single scored framework for U.S. governments including states, counties, municipalities, school districts, and special purpose districts



#### Increase transparency

of our methodology and assumptions to the marketplace



# Improve consistency and alignment

of ratings across different U.S. governments



#### Enhance global comparability

across state, local, and regional governments globally



# Potential Rating Impact



# **Expected Rating Impact**

For the approx. 5,100 **school district** ratings:

94%

No change

6%

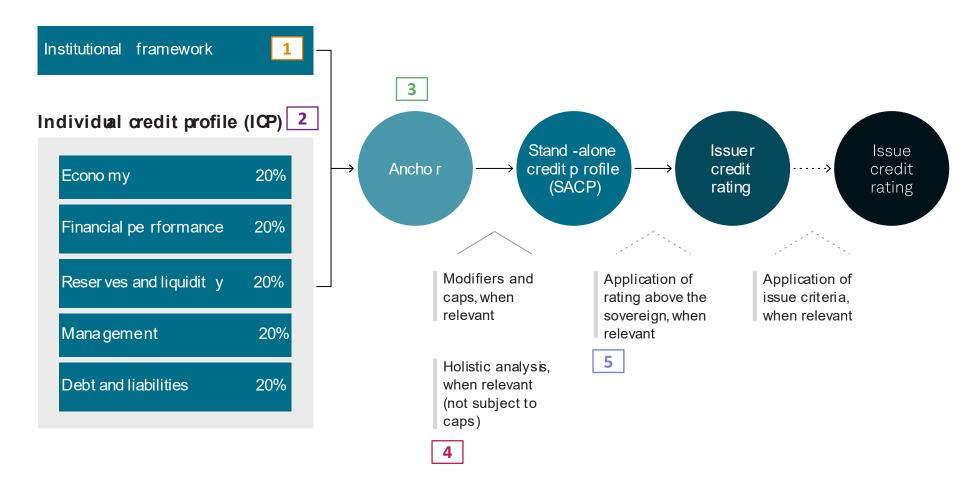
**Could change** 

# **Proposed Criteria Framework**



# **The Analytical Framework**

Framework for ratings U.S. governments



#### **Institutional Framework**

**Predictability** (25%)

The ability of a government to forecast its revenues and expenditures

Revenue/expenditure balance and system support (50%)

The ability of a government to finance the services it provides, and the degree of ongoing and exceptional support from a higher-level government Transparency and accountability (25%)

The comparability of a government's relevant financial information

# Framework For Establishing The Individual Credit Profile (ICP)

Step 1: Establish initial assessment

### Step 2: Apply qualitative adjustments

**Economy** Financial performance Reserves and liquidity Management **Debt and liabilities** 20% 20% 20% 20% 20% State State State State and State and local government local government GSP % of U.S. Budget-based State budgetary (50%)performance over reserves economic cycles **Budgeting practices** Current cost for debt State PCPI % of U.S. (35%)service and liabilities (50%)(50%)Long-term planning Net direct debt (35%)Local government Local government Local government per capita **Policies** (25%)GCP % of U.S. Three-year average Available reserves (30%)(50%)operating result (%) (%) of revenues Net pension liabilities per capita County PCPI % of U.S. (25%)(50%)Under or overstated Under or overstated Transparency and Under or overstated Local economic profile operating results reserves reporting current costs Economic volatility Under or overstated Projections suggest Performance volatility Governance structure different assessment long-term liabilities and concentration Economic growth Liquidity and contingent Risk management, credit Projections suggest Projections suggest prospects different assessment liability risks culture, and oversight different assessment Final factor assessments

GSP--Gross state product. GCP--Gross county product. PCPI--Per capita personal income.



### **Economy**

#### Step 1: Establish initial assessment

	1	2	3	4	5	6
Local Government						
GCP per capita as a % of U.S. GDP per capita	>110	110-95	95-85	85-75	75-65	<65
County PCPI as a % of U.S. PCPI	>100	100-90	90-80	80-75	75-70	<70

#### Step 2: Qualitative adjustments

#### Local economic profile

Considers local government demographics, wealth, and income characteristics influencing revenue-generating capacity or expenditure demands

#### **Economic volatility and concentration adjustment**

Considers the concentration and volatility of state or local government economies over cycles

#### **Economic growth prospects adjustment**

Considers the projected economic growth patterns and other economic circumstances that could affect future revenue-generating capacity

#### **Initial assessment:**

'1' to '6' scale

• Local governments within the same county receive the same initial score.

See Table 6 in RFC.

#### **Qualitative adjustments:**

- Reflect other economic factors not in the initial assessment.
- For municipalities, schools, and special districts, the qualitative adjustments differentiate local economic characteristics that are not represented in the county-level metrics.

See Tables 7-9 in RFC.



### **Financial Performance**

#### Step 1: Establish initial assessment

	1	2	3	4
Local government				
Three-year average operating result (%)	>3	3-0	0-(3)	(3)

#### Step 2: Qualitative adjustments

Adjustment for under or overstated operating results

Considers if financial performance is over or understated and would align with a different initial assessment

Performance volatility adjustment

Considers if financial performance is subject to unpredictability and would align with a worse initial assessment

Adjustment for projections that suggest different assessment

Considers whether prospective changes to current financial performance would result in a better or worse initial assessment

# **S&P Global** Ratings

#### **Initial assessment:**

'1' to '4' scale

 Local governments' initial assessment focuses on the three-year average operating result as reported in financial statements.

See Table 10 in RFC.

#### **Qualitative adjustments:**

 Final assessments of '5' or '6' are reached through the application of qualitative adjustments and typically reflect instances where governments exhibit structural imbalance.

See Tables 11-13 in RFC.

# **Reserves And Liquidity**

#### Step 1: Establish initial assessment

Local government	1	2	3	4	5
Available reserves	>15	8-15	4-8	1-4	<1

#### Step 2: Qualitative adjustments

#### Adjustment for under or overstated reserves

Considers if reserves are over or understated and would align with a different initial assessment

Adjustment for projections that suggest a different assessment

Considers whether prospective changes to reserves would result in a better or worse initial assessment

Liquidity and contingent liability risks adjustment

Considers whether liquidity pressures could worsen initial assessment

#### **Initial assessment:**

• Local governments: '1' to '5' scale based on available reserves as a percentage of revenue as reported in its most recent financial statements.

See Tables 14-15 in RFC.

#### **Qualitative adjustments:**

 local governments, final assessments of '6' are reached through the application of qualitative adjustments and typically reflect liquidity and contingent liability risks.

See Tables 16-18 in RFC.



### Management

#### Step 1: Establish initial assessment

Local Government	1	2	3	4
Budgeting practices	Budgets are forward- looking with robust monitoring	Budgets are realistic with sufficient monitoring	Budgets are limited in scope with informal monitoring	Budgets are unrealistic and lack monitoring
Long-term planning	Robust culture of long- term planning	Some long-term planning	Informal long-term planning	No long-term planning
Policies	Robust, well-defined policies with thorough reporting	Basic policies with regular reporting	Informal policies exist with little or no reporting	No policies or policies not followed

#### Step 2: Qualitative adjustments

**Transparency and reporting adjustment** 

Considers if issues with management's timely and effective disclosure of key information could worsen initial assessment

**Governance structure adjustment** 

Considers whether the relationship between management and governing bodies or issues with the processes for making decisions or executing reforms could worsen initial assessment

Adjustment for risk management, credit culture, and oversight

Considers management's risk tolerance, oversight, or track record in adequately planning and monitoring the government's operations



#### **Initial assessment:**

'1' to '4' scale

 Each of the subfactors is scored and weighted to arrive at the initial assessment.

See Tables 19-21 in RFC.

#### **Qualitative adjustments:**

- A final assessment of '5' or '6' is reached through the application of qualitative adjustments.
- Adjustments may reflect:
  - A challenging management and governance environment,
  - A management team that is understaffed or lacks relevant skills or experience, or
  - Our view of issues related to leadership competency, knowledge, or credit culture.

See Tables 22-24 in RFC.

#### **Debt And Liabilities**

#### Step 1: Establish initial assessment

	1	2	3	4	5	6
Local government						
Current cost for debt and liabilities % of revenues	<8	8-14	14-20	20-25	25-30	>30
Net direct debt per capita	<500	500-1,500	1,500-2,500	2,500-3,500	3,000-4,500	>4,500
Net pension liabilities per capita	<500	500-1,500	1,500-2,500	2,500-3,500	3,000-4,500	>4,500

#### Step 2: Qualitative adjustments

#### Adjustment for under or overstated current costs

Considers if initial assessment should be adjusted because current costs for debt and liabilities are over or understated and would align with a different initial assessment

#### Adjustment for under or overstated long-term debt and liabilities

Considers if initial assessment should be adjusted because long-term debt and liabilities are over or understated and would align with a different initial assessment

#### Adjustment for projections that suggest different assessment

Considers whether prospective changes to current costs and long-term debt and liabilities would result in a different initial assessment



#### **Initial assessment:**

'1' to '6' scale

- Current cost includes annual debt service, pension, and OPEB expenditures.
- We typically use pension information as reported under GASB standards. We do not adjust the data, but we may qualitatively adjust our assessment for plan assumptions that increase risk.

See Table 25 in RFC.

#### **Qualitative adjustments:**

 Consider whether the initial scores may be under or overstated for various reasons.

See Tables 26-28 in RFC.

# **Determining The Anchor**

- After assessing the IF and five ICP factors, we determine the anchor.
- The anchor is determined prior to our application of modifiers, caps, and holistic analysis.

					Inc	lividual c	redit pro	ofile				
		1	1.5	2	2.5	3	3.5	4	4.5	5	5.5	6
work	1	aaa	aaa	aa+	aa	aa-	a+	а	a <b>-</b>	bbb	bb+	bb-
Institutional framework assessment—	2	aaa	aa+	aa	aa-	a+	а	a <b>-</b>	bbb+	bbb-	bb	b+
itutional fran assessment-	3	aa+	aa	aa-	a+	а	a <b>-</b>	bbb	bbb-	bb+	bb-	b
stituti	4	aa-	a+	а	a <b>-</b>	bbb+	bbb	bb+	bb	bb-	b	b-
<u>=</u>	5	а	a-	bbb+	bbb	bbb-	bb+	bb-	b+	b	b-	b-
	6	bbb+	bbb	bbb-	bb+	bb	bb-	b+	b	b <b>-</b>	b <b>-</b>	b-

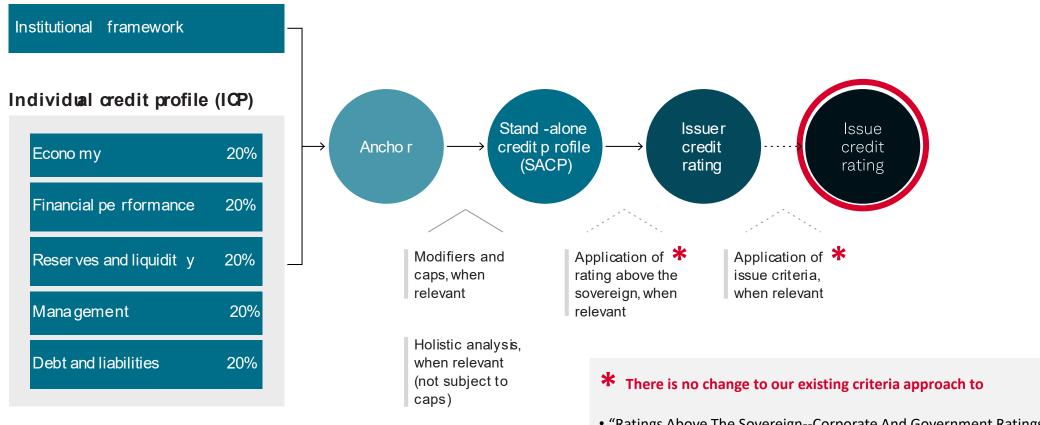


# Modifiers, Caps, And Holistic Analysis

Factors that generally worsen or improve the anchor	No. of notches
For local governments, effective buying income is greater than 150% of the U.S.	Improve by ${f 1}$
For local governments, small population of less than 5,000 without an offsetting economic strength	Worsen by <b>1</b>
A management assessment of '5' or worse	Worsen by  1 or more
An excessive debt or liability burden relative to its economic base or operations	Worsen by  1 or more
Risk of materialization of large contingent liabilities not reflected in financial information	Worsen by  1 or more
Rapidly rising or unexpected risks	Worsen by  1 or more
Factors that generally cap the SACP	Category capped at
Management assessment of '6'	'bbb'
Management demonstrates a current lack of willingness to pay annual appropriation debt, or support a moral obligation pledge in full or on a timely basis	'bbb'
Management and reserves and liquidity assessments of '6'	'bb'
There is a perceived change in the willingness to honor unconditional or guarantee debt in full or on a timely basis, or we believe the organization may be actively considering a bankruptcy or receivership filing	ʻb'



### **Arriving At An Issue Credit Rating**



- "Ratings Above The Sovereign--Corporate And Government Ratings: Methodology And Assumptions,"
- "Issue Credit Ratings Linked To U.S. Public Finance Obligors' Creditworthiness," and
- "Priority-Lien Tax Revenue Debt," which remain unchanged.



# A&Q



# Appendix



### **Key Changes From Current Criteria**

U.S. states and territories	U.S. counties and municipalities	U.S. schools and special districts			
Overall methodology					
Adopts a common scored framework to all U.S. governments. Introduces the anchor table, which combines the institutional framework (IF) and individual credit profile (ICP) to arrive at an anchor.	Adopts a common scored framework to all U.S. governments. Introduces the anchor table, which combines the IF and ICP to arrive at an anchor.  Updates the weights for the five key credit factors of the ICP to 20%.	Adopts a common scored framework to all U.S. governments. Introduces the anchor table, which combines the IF and ICP to arrive at an anchor.			
Maintains weights of the five key credit factors of the ICP at 20%.	opuates the weights for the five key cledit factors of the fer to 20%.	Introduces a scored framework that weights the five key credit factors of the ICP at 20% each.			
Institutional framework					
Certain aspects of the prior Government Framework are relocated to the IF while other aspects are included within the ICP to increase analytical consistency with local and regional governments globally.	Separates the IF assessment from the weighted factors of the government's ICP to increase analytical consistency with local and regional governments globally.	Introduces an Institutional Framework assessment for schools and special districts to provide more transparency and increase analytical consistency with local and regional governments globally.			
Economy					
Analytical approach and metrics are largely the same but place more emphasis on economic outputs (GSP) and per capita personal incomes (PCPI) in initial assessments to simplify the scoring approach.	Reorients the initial assessment to reflect broader regional indicators, including gross county product (GCP) and county PCPI, rather than specific analysis of market values to improve comparability across governments.	Introduces a scored assessment that reflects broader regional indicators, including GCP and county PCPI, rather than specific analysis of market values to improve comparability across governments.			
Financial performance					
Maintains same analytical approach to structural performance but becomes its own ICP factor to highlight the role financial performance plays in maintaining credit quality.	Enhances the analysis by including a three-year trend of operating results in the initial assessment to reflect financial performance over time.	Introduces a scored assessment that includes a three-year trend of operating results to reflect financial performance over time.			
Reserves and liquidity					
Relocates budget reserves and liquidity by moving the factor out of budgetary performance to a separate ICP factor. This highlights the role reserves and liquidity play in paying debt service and supporting operations during times of distress.	Consolidates our analysis of reserves and liquidity into one factor of the ICP to highlight the role they play in paying debt service and supporting operations during times of distress.	Introduces a scored assessment of reserves and liquidity to highlight the role they play in paying debt service and supporting operations during times of distress.			
Management					
Updates our approach from the prior Financial Management Assessment and introduces new qualitative adjustments to assess emerging risks.	Updates our approach from the prior Financial Management Assessment and introduces new qualitative adjustments to assess emerging risks.	Updates our approach from the prior Financial Management Assessment and introduces new qualitative adjustments to assess emerging risks.			
Debt and liabilities					
Maintains similar analytical approach but includes annual OPEB costs in the initial assessment to better reflect the cost of these liabilities.	Includes annual pension and OPEB costs and net pension liabilities per capita in the initial assessment. This elevates the importance of pension and OPEB costs in our analysis of a government's fixed costs.	Introduces a scored assessment of debt and liabilities to improve comparability across governments.			
Relies on quantitative metrics for the initial assessments and qualitative adjustments to account for funding discipline and OPEB risk to simplify the scoring approach.					



#### **Associated Articles**

FAQ: Frequently Asked Questions about the U.S. Governments RFC, Jan. 11, 2024

#### **Current Criteria:**

- <u>U.S. State Ratings Methodology</u>, Oct. 17, 2016
- <u>U.S. Local Governments General Obligation Ratings: Methodology And Assumptions</u>, Sept. 12, 2013
- Key General Obligation Ratio Credit Ranges, April 2, 2008
- GO Debt, Oct. 12, 2006
- <u>Debt Statement Analysis</u>, Aug. 22, 2006
- Financial Management Assessment, June 27, 2006

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