SECURITY AS A SYSTEM

PIECES BOLTED TOGETHER

Many have approached security upgrades as a series of components....
INTEGRATED SYSTEM APPROACH

... versus as an integrated system throughout the district. Just as we standardize many of our systems, such as HVAC or interior paint, shouldn’t we also consider standardizing our security components?

GOALS vs. FEATURES

Consider and focus on YOUR security goals. And, then assimilate them into a broader system for the entire district.

• What do you want to control access to?
• Who needs access and when?
• What do you want to see and hear?
• When will you (or anyone) look at the history logs? For what purpose?
• Do I understand the options?
CENTRAL SYSTEM MENTALITY

- Consistency across buildings as employees change location
- Spare component inventory
- Most efficient model for operations
- Common functions and capabilities
- Predictable operations

SYSTEM INTEGRATION

- Public Address System Integration
- Camera System Integration
- IT Network Integration
- Emergency Responders
- Future Smart Building Functions
LONG TERM FUNDING

• Avoid project based funding approach.
• Do what you can reasonably do well with the current budget you have.
• Plan multiple years out to accomplish goals. Consider a phased approach.
• Consider project schedules that span fiscal years to maximize funding options.
• Think about a multi-year contract as the basis for a project.

LIFE CYCLE THINKING

• Consider all costs of Ownership
  • Annual Maintenance Contract Budgets
  • Cleaning, Testing, Firmware Upgrades and systems log reviews
• Consider reasonable life expectancy impact on future budgets
STANDARDS

- Consider existing technologies deployed
- Consider points and impact of failure
- Consider system resiliency opportunities when focused on common technologies
- Consider costs of service
- Component and installation standards

INVOLVE THE RIGHT TEAM MEMBERS

- Finance
- Security Personnel
- IT Personnel
- Building Administrator(s)
- Consultant
- Emergency Responders
OPTIONS

• How aware are you of options?
• How many competitive offerings have you evaluated?
• Is there a better fit for your needs than your regular vendor offers?
• How do your primary options fit into technology and product trends in the industry?

THREE THINGS THAT DO THE SAME THING
MULTIPLE DEVICES TO MANAGE

DISPLAY ON THE WALL
MULTIPLE WAYS TO IMPLEMENT

QUESTIONS / DISCUSSION